

INVESTING IN ENTREPRENEURS

DublinBIC





Empowering Entrepreneurs to **Start and Scale**

Start-up companies account for
two thirds of all new
jobs created in Ireland
- Central Bank of Ireland



Ciaran Crean
Micks Garage



Delivering **THE MOST** **COMPREHENSIVE** RANGE OF SUPPORTS

Irish and International Start-ups and Scale-ups

Innovative and Export focused

Jim Joyce
Point Of Care



82% of Dublin BIC
assisted start-ups survive
their critical
first five years

Investing in Entrepreneurs Really Works!

MICKS↑GARAGE.COM
THE CAR PARTS EXPERTS



Clevamama
designed by mums for mums



Openjaw
powering the possible

storyful.

blueface.

Mark Little
Storyful

“*The Dublin BIC team challenged the idea, tested the logic, shaped and ultimately brought the ‘story’ to life, including helping us raise our first round of funding - Mark Little, Storyful*”



**Empowering
Entrepreneurs
to START
and SCALE**

Investor Ready Preparation

Access to Finance

Incubation



NewsWhip



Jobbio

Terminal Four



SilverCloud Health

Endeco



Clevamama



Benetel



Micks Garage

Terminal Four



Investor Ready Preparation

DUBLIN BIC
INVESTOR
READY!
PROGRAMME



85% of Dublin BIC Investor Ready Start-ups
have **secured investment**

Cumulative investment of
€28.5m
over five years



Access to Finance



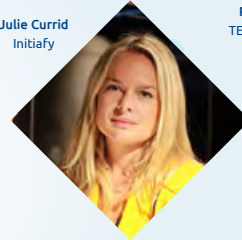
Dublin BIC has managed:

€65m in direct funding

€120m in leveraged funding

350+ start-ups
have received
funding via
Dublin BIC

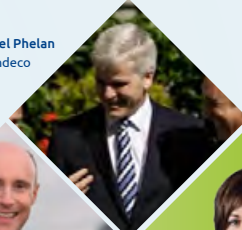
Julie Currid
Initiafy



Piero Tintori
TERMINALFOUR



Michael Phelan
Endeco



Martina Craine
Clevamama



Padraig McNamara
Benetel



John Ward
RedT



Incubation



Ireland's largest enterprise centre -
the Guinness Enterprise Centre

#1 University Associated Business Incubator

in the **WORLD**



Figures for 2016

90+

Companies

1000

People
Employed

€90m

Investment
Raised

500

People
Employed
On-Site

100+

CoWork@GEC

Leveraging **DUBLIN'S VIBRANT ECOSYSTEM** to Benefit Entrepreneurs

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Enabling Collaboration and Innovation

Niamh Bushnell
Dublin Commissioner
for Startups



COLLABORATION is a proven route to scale for many **START-UPS**



Enabling Collaboration and Innovation

FUTURE SCOPE 2017

The Convention Centre Dublin
31 May 2017

Fostering **ENGAGEMENT**
and **COLLABORATION**
between Ireland's entrepreneurial community
and innovative multinationals

Olly Sewell
Facebook

50+
thought leader
presentations

Current
Trends &
Future Insights

886
attendees



Enabling Collaboration and Innovation

Connecting

Innovators ↔ Innovation Seekers

Collaborators ↔ Collaboration Seekers

Supporting Intra-preneurship

Internal Venturing within corporate entities

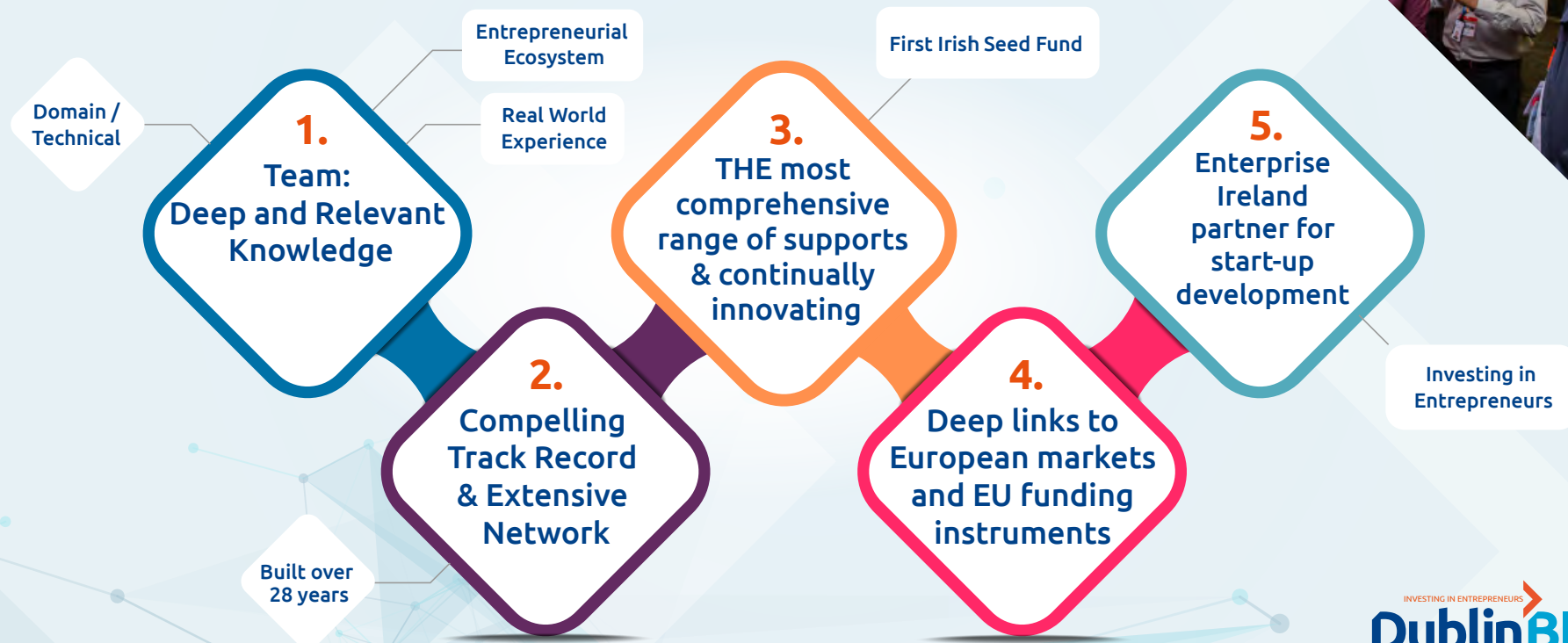
DUBLIN BIC
Corporate Innovation
Partnership Programme

Linda Doyle
CONNECT Centre,
TCD

Futurescope
2016

Lauren Morris
Vodafone

Driving Our Success



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